



CONNECTING TO  
CREATE WHAT'S NEXT

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# CMBOK

ABBREVIATIONS & ACRONYMS

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# A-C

## **ACAT**

acquisition category

## **ACO**

administrative contracting officer

## **ACRN**

accounting classification  
reference number

## **ADR**

alternative dispute resolution

## **A-E**

architect-engineer

## **AP**

acquisition plan

## **APB**

acquisition program baseline

## **APL**

approved parts list

## **APPN**

appropriation

## **BAA**

broad agency announcement

## **BAC**

budget at completion

## **BAFO**

best and final offer

## **BCWP**

budgeted cost for work performed  
(also called "earned value")

## **BCWS**

budgeted cost for work scheduled  
(also called "planned value" (PV)  
or "performance measurement  
baseline" (PMB))

## **B&P**

bid and proposal

## **BOA**

basic ordering agreement

## **CLIN**

contract line item number

## **COC**

certificate of competency

## **BOE**

basis of estimate

## **BOM**

bill of materials

## **BPA**

blanket purchase agreement

## **CA**

contract administrator

## **CAS**

cost accounting standards

## **CBL**

commercial bill of lading

## **CCP**

contract change proposal



## C

### **CDR**

critical design review

### **CDRL**

contract data requirements list

### **CER**

cost estimating relationship

### **CFE**

contractor-furnished equipment

### **CFSR**

contract funds status report

### **CICA**

Competition in Contracting Act

### **CID**

commercial item description

### **CLIN**

contract line item number

### **CM**

contract manager;  
contract management

### **CO**

contracting officer; change order

### **COI**

conflict of interest

### **COR**

contracting officer's representative

### **COTS**

commercially available off-the-shelf

### **CPAF**

cost-plus-award-fee

### **CPAR**

contractor performance  
assessment report

### **CPARS**

Contractor Performance Assessment  
Reporting System

### **CPFF**

cost-plus-fixed-fee

### **CPIF**

cost-plus-incentive-fee

### **CPPC**

cost-plus-percentage-of-cost

### **CPSR**

contractor purchasing system review

### **CR**

clarification request; continuing  
resolution; cost reimbursement

### **CS**

contract specialist

### **CSP**

commercial sales practices

### **CV**

cost variance

### **C-V-P**

cost-volume-profit



## D-F

### **DARO**

delivery after receipt of order

### **DID**

data item description

### **D&F**

determination and findings

### **DO**

debarment official; delivery order

### **DRFP**

draft request for proposal

### **DTC**

design-to-cost

### **EA**

environmental assessment;  
evolutionary acquisition

### **EAC**

estimate at completion

### **EAR**

Export Administration Regulations

### **ECP**

engineering change proposal

### **ECRC**

electronic commerce resource center

### **EO**

executive order

### **EOQ**

economic order quantity

### **EPA**

economic price adjustment

### **EPLS**

Excluded Parties List System

### **EPP**

environmentally preferable  
purchasing

### **ESI**

early supplier involvement

### **ETC**

estimate to complete

### **EVM**

earned value management

### **EVMS**

earned value management system

### **FAR**

Federal Acquisition Regulation

### **FAT**

first article testing

### **FDO**

fee-determining official

### **FFP**

firm-fixed price

### **FFP-LOE**

firm-fixed price, level-of-effort

### **FMS**

foreign military sales



# F-I

## **FPAF**

fixed-price award fee

## **FP W/EPA**

fixed-price with economic price adjustment

## **FPI**

fixed-price incentive

## **FPIF**

fixed-price incentive (firm target)

## **FPIS**

fixed-price incentive (successive target)

## **FPLOE**

fixed-price level of effort

## **FPR**

fixed-price redeterminable;  
fixed-price with redetermination;  
final proposal revision

## **FPRA**

forward pricing rate agreement

## **FPR**

final proposal revision (see BAFO)

## **FSD**

full-scale development

## **FSS**

Federal Supply Schedule

## **FTA**

free trade agreement

## **FTE**

full-time equivalent

## **FY**

fiscal year

## **GFE**

government-furnished equipment

## **GFI**

government-furnished information

## **GFM**

government-furnished material

## **GFP**

government-furnished property

## **G&A**

general and administrative

## **GPC**

government purchase card

## **GPE**

government-wide point of entry

## **GPLR**

government purpose license rights

## **GWAC**

government-wide acquisition contract

## **ICE**

independent cost estimate

## **IDC**

indefinite delivery contract



# I-L

## **IDIQ**

indefinite delivery/indefinite quantity

## **IDV**

indefinite delivery vehicle

## **IDWA**

interdivision work authorization

## **IDWO**

interdivision work order

## **IFB**

invitation for bids

## **IFSS**

International Federal Supply Schedule

## **IGCE**

independent government  
cost estimate

## **ILS**

integrated logistics support

## **INCOTERMS**

international commercial terms

## **IR&D**

independent research  
and development

## **IV&V**

independent verification  
and validation

## **IWO**

inter-division work order

## **J&A**

justification and approval

## **KO**

contracting officer

## **KR, KR, KTR, KTR**

contractor

## **LCC**

life cycle cost

## **LCCE**

life cycle cost estimate

## **LLT**

long lead-time  
(material and/or funding)

## **LOA**

lines of accounting

## **LOC**

letter of credit; limitation of cost

## **LOE**

level of effort

## **LOF**

limitation of funds

## **LOI**

letter of intent

## **LRE**

latest revised estimate

## **LTOP**

lease-to-ownership program



# L-O

## **LWOP**

lease with option to purchase

## **MAC**

multi-agency contract

## **MAS**

Multiple Award Schedule

## **MDA**

milestone decision authority

## **MDAP**

major defense acquisition program

## **MEO**

[U.S. government's] most efficient organization

## **MILSPEC**

military specification

## **MILSTRIP**

Military Standard Requisitioning and Issue Procedures

## **MIPR**

military interdepartmental purchase request

## **MMAS**

material management and accounting system

## **MOA**

memorandum of agreement

## **MOL**

maximum ordering limitation

## **MOU**

memorandum of understanding

## **MPC**

model procurement code

## **MRP**

manufacturing resource planning;  
material requirements planning

## **MYP**

multi-year procurement

## **NDA**

nondisclosure agreement

## **NDI**

non-developmental item

## **NDT**

Non-destructive testing

## **NSN**

National Stock Number

## **NTE**

not-to-exceed

## **OBS**

organizational breakdown structure

## **OCI**

organizational conflict of interest  
(also "OCOI")

## **ODC**

other direct cost

## **OEM**

original equipment manufacturer

# O-P

## **OF**

optional form

## **OFPP**

Office of Federal Procurement Policy

## **O&M**

operation and maintenance

## **OT**

other transaction

## **OTA**

other transaction authority

## **PALT**

procurement administrative lead time

## **PBA**

performance-based acquisition

## **PBC**

performance-based costing

## **PBL**

performance-based logistics

## **PBWS**

performance-based work statement

## **PCA**

physical configuration audit

## **PCI**

personal conflict of interest  
(also "PCOI")

## **PCO**

procuring contracting officer

## **PEA**

price evaluation adjustment

## **PIID**

procurement instrument identifier

## **PM**

program manager

## **P&L**

profit and loss

## **PNM**

price negotiation memorandum

## **PO**

purchase order

## **POC**

point of contact

## **POE**

program office estimate

## **POP**

period of performance

## **POS**

point of sale

## **PR**

procurement request; purchase  
request; purchase requisition

## **PRR**

production readiness review

## **PRS**

performance requirements summary





# P-S

## **PWBS**

program work breakdown structure

## **PWS**

performance work statement

## **QA**

quality assurance

## **QAR**

quality assurance representative

## **QASP**

quality assurance surveillance plan

## **QBL**

qualified bidders list

## **QBS**

qualifications-based selection

## **QML**

qualified manufacturers list

## **QPL**

qualified products list

## **RDA**

research, development,  
and acquisition

## **RDT&E**

research, development, test,  
and evaluation

## **REA**

request for equitable adjustment

## **RFI**

request for information

## **RFP**

request for proposal

## **RFTOP**

request for task order proposal

## **RFQ**

request for quotations

## **SAP**

simplified acquisition procedures

## **SAS**

Single Award Schedule

## **SAT**

simplified acquisition threshold

## **SCDRL**

subcontract data requirements list

## **SDO**

suspension and debarment official

## **SDRL**

subcontractor's data requirements list

## **SF**

standard form

## **SLA**

service level agreement

## **SLIN**

subline item number

## **SOO**

statement of objectives

## S-Z

### **SOW**

statement of work

### **SSA**

source selection authority

### **SSAC**

source selection advisory council

### **SSEB**

source selection evaluation board

### **SSP**

source selection plan

### **T4C**

termination for convenience

### **T4D**

termination for default

### **TA**

teaming agreement

### **T&C**

terms and conditions

### **TCO**

termination contracting officer

### **TIA**

technology investment agreements

### **T&M**

time and materials

### **TO**

task order

### **UCC**

Uniform Commercial Code

### **UCF**

uniform contract format

### **UPS**

uniform procurement system

### **VE**

value engineering

### **VECP**

value engineering change proposal

### **WBS**

work breakdown structure

### **WGM**

weighted guidelines method

### **WP**

work package

### **ZBB**

zero-based budgeting