

NCMA Potomac Chapter Presents:

Sharon L. Larkin, Assistant General Counsel at the U.S. Government Accountability Office (GAO)

I. Topic: Considerations for Contractors When Protesting at the Government Accountability Office (“GAO”)

II. Topic Key Points:

Please join the NCMA Potomac Chapter for an inside perspective on best practices in pre- and post-award protests presented by Sharon Larkin, GAO, Assistant General Counsel and GAO Contract Appeals Board Member.

In addition to answering questions related to recent developments in protest decisions, our presenter will discuss considerations for contractors regarding:

- Identifying Viable Bases for Protest
- Managing the Protest Process
- Deciding Whether to Request Alternative Dispute Resolution (“ADR”)
- Deciding Whether to Protest at the Agency, GAO, or Court of Federal Claims
- Preparing for a GAO Hearing
- Using Experts and Consultants Effectively
- Requesting Bid and Proposal Costs and Protest Costs (Including Legal Fees)

Our program will provide an opportunity to incorporate a GAO perspective on best practices for preparing for your company’s next protest.

III. Date/Location: February 10, 2012
Shulman Rogers
12505 Park Potomac Avenue
6th Floor
Potomac, Maryland, 20854

IV. Time: 7:50-8:10 a.m. Arrival, Networking, Breakfast
8:00-10:00 a.m., Presentations

V. Cost: \$35

VI. Bio: Sharon L. Larkin is an Assistant General Counsel at the U.S. Government Accountability Office (GAO) in the agency's Procurement Law Division, and she is also a member of GAO's Contract Appeals Board. Ms. Larkin hears and resolves government contract appeals, has presided over some of the most complex bid protest cases at GAO, and now trains and supervises GAO attorneys who write bid protest decisions. In her time at GAO, Ms. Larkin has issued more than 135 decisions, presided over more than 40 hearings and trials, and conducted more than 50 alternative dispute resolution sessions. Prior to joining GAO, she was a government contracts and construction litigation attorney at Venable LLP, where she counseled clients on a variety of procurement issues and litigated government contract and construction disputes in federal court, GAO, and before the various boards of contract appeals. Ms. Larkin is an active member of the American Bar Association's Section of Public Contract Law and has held a number of leadership positions in the Section.